



**CITY OF CAPE TOWN
ISIXEKO SASEKAPA
STAD KAAPSTAD**

ANNEXURE 32

**CAPE TOWN STADIUM (CTS)
(MUNICIPAL ENTITY)**

TARIFF POLICY & TARIFFS

2026/27 BUDGET (JUNE 2026)

CAPE TOWN STADIUM MUNICIPAL ENTITY TARIFF POLICY

1. PREAMBLE

The City has established the Cape Town Stadium SOC as a municipal entity to manage and operate the Cape Town Stadium and the surrounding precinct.

As the Stadium is to be run on commercial principles and the board proposes the fees and charges in respect of its commercial activities which is submitted to Council for approval.

Similarly, there are non-commercial/community-based activities that will be conducted and that these need to fall within the tariff structure determined by Council.

2. FEES AND CHARGES FOR COMMERCIAL ACTIVITIES

The Cape Town Stadium SOC's board proposes fees and charges in respect of individual events and other events and activities that are of a commercial nature which is submitted Council for approval.

3. TARIFFS FOR NON-COMMERCIAL AND COMMUNITY/CHARITY EVENTS

The Cape Town Stadium SOC must charge the tariffs relating to Non-Commercial and Community/Charity activities set out in the Sundry Tariffs, as provided for in the Schedule of Tariffs of the City.

THE CHIEF EXECUTIVE OFFICERS DELEGATIONS APPLICABLE AND INDICATED UNDER THE "GENERAL REMARKS" COLUMN IN EACH CATEGORY OF TARIFFS SUBMITTED ARE:

EVENTS:

- (i) To negotiate and conclude contracts with global sport, artistic, music or other global/national and local icons/organizations/clubs/associations/bodies with their South African or International agents
- (ii) To negotiate and conclude vending and commercial opportunities with key products, services, food, beverages and merchandise as may be presented from time to time, based on an agreed flat rate fee to be determined, or such percentage of sales turnover as may be agreed.
- (iii) To negotiate and conclude all agreements and business contracts related to the holding of events in the Cape Town Stadium, subject to the statutory provisions pertaining to Supply Chain Management processes.
- (iv) To negotiate and conclude strategic events and other opportunities with members of the event and marketing community opportunities as may be presented from time to time, based on an agreed allocation of funding to be determined or such value in kind as may be agreed in consultation with the board.
- (v) Approve a maximum of 40% discount on Venue Rental for all City Owned partnered events.

CAPE TOWN STADIUM BOWL 2026 - 2027		
RENTAL SPACE	REMARKS	2027 (EXCL.VAT)
<u>Bowl Rental (T&C'S)</u>		
Lower Tier	Per Match	R 265 000.00
Lower and Middle Tier	Per Match	R 470 000.00
All Tiers	Per Match	R 680 000.00
Fees based on utilisation of Cape Town Stadium's preferred suppliers subject to Terms and Conditions		
GENERAL REMARKS:		
Standard rental fees are based on utilisation of Cape Town Stadium's commercial overlay of product and service providers.		
Standard rental fees are based on the utilisation of CTS liquor licence and associated services. Rental tariffs for all national protected events, clean stadium events or events of a non-standard duration are negotiated separately.		
Standard event duration - 8 hours (gate opening to end). A damage deposit may apply pending event risk assessment and management discretion		
Standard rental rates as listed above refer to the rental tariff only and including basic infrastructure services. A cost estimate will be provided for all direct event related expenses for additional services such as cleaning, security and electricity requirements. These will be based on event requirements and will be amended if event requirements change.		
A booking date will only be deemed to be confirmed once a non-refundable commitment fee has been accepted by CTS. A rental agreement must be signed by all parties to secure booking.		
Any discount or deviation from pricing requires CEO approval via due process in line with the authority's framework.		
Capacity (excluding suites):		
Lower Tier = 23 266		
Lower and Middle Tiers = 38 860		
All Tiers = 50 567		

CAPE TOWN STADIUM NON-BOWL FACILITIES 2026 - 2027		
RENTAL SPACE	REMARKS	2027 (EXCL.VAT)
Conference/ Media Area (Section 1)	Per Room	R 8 000.00
Conference/ Media Area (Section 1 and 2)	Per Room	R 16 000.00
Conference/ Media Area (All Sections)	Per day or part thereof	R 17 000.00
Business Lounge	Per day or part thereof	R 60 000.00
Trade shows and exhibitions (subject to quotation and space requirements)		
Fees based on utilisation of CTS preferred suppliers subject to T&C's		
GENERAL REMARKS: Rental fees cover only basic infrastructure; additional charges apply for services like cleaning, security, HVAC, fire and access, fencing, pitch management, and electricity, based on event requirements. Setup/breakdown 25% of venue rental included. (additional days to be costed). A damages deposit may be required based on an event risk assessment. Such decision is based on senior management's assessment in its discretion. Hospitality/Liquor Rights Waivers are not available unless approved by senior management. A rights fee would be applicable to total venue rental inclusive of parking and load-in/out dates. A 10% corkage fee may apply on all liquor (sponsored or not) brought in by the EO. A booking date will only be confirmed once a non-refundable commitment fee has been accepted by CTS. A rental agreement must be signed by all parties to secure booking. A non-refundable commitment fee and signed rental agreement are required to secure a date.		

CAPE TOWN STADIUM NON-BOWL PACKAGE RATES		
2026 - 2027		
SERVICES DESCRIPTION	UNITS ARE PER DAY	EXCLUDING VAT
Government Packages		
Half-Day Package	Per Day	400.00
Full Day Package	Per Day	500.00
General Remarks		
Half-Day Package Includes (50-200 PAX) - Venue hire (L01 Conference Inventory Only) - Parking - Tea, coffee - Cleaning - Table cloths - Furniture - Basic AV and delivery Minimum 50 guests, maximum 200 guests Optional extra: bespoke or custom offering event with upgraded AV, decor, more furniture etc. Excludes: event specific security, cleaning		
Full-Day Package Includes (50-200 PAX) - Venue hire (L01 Conference Inventory Only) - Parking - Catering (selection from basic menu options) - Tea, coffee - Cleaning - Table cloths - Furniture - Basic AV and delivery Minimum 50 guests, maximum 200 guests Optional extra: bespoke or custom offering event with upgraded AV, decor, more furniture etc. Excludes: event specific security, cleaning		

CAPE TOWN STADIUM NON-BOWL EXHIBITIONS		
2026 - 2027		
SERVICES DESCRIPTION	UNITS ARE PER DAY	EXCLUDING VAT
External/Basement Exhibition Footprint		
Exhibition West (Foyer C-B-A-G)	2 Day expo	420 000.00
Exhibition East (Foyer C-D-E)	2 Day expo	250 000.00
Additional Day	Per additional expo day	150 000.00
Internal Exhibition Footprint		
Internal Exhibition (Foyer B-A-G)	2 Day expo	420 000.00
Additional Day	Per additional expo day	150 000.00
General Remarks		
Internal Exhibition (Foyer B-A-G) Exhibition Footprint: L00 - L04 between Foyers B-A-G (3 days load-in, 2 event days, 2 days load-out) Podium, L02- North Gate to Foyer A (2 event days) Additional days by negotiation, rental and direct costs will apply Parking Footprint: P1A, L01 between Foyer B-A-G 50 bays per load-in and load-out days, 250 bays per event day Optional Extras (Quoted): Harden Surface, Big Screens, Scrolling LED Boards, Floodlights, External Parking Additional rooms, parking and/or areas charged at standard rates		
Exhibition West (Foyer C-B-A-G) Exhibition Footprint: P1A, L00 between Foyer C, B, A and G (3 days load-in, 2 event days, 2 days load-out) Bone Yard (3 days load-in, 2 event days, 2 days load-out) Additional days by negotiation, rental and direct costs will apply Parking Footprint: P1A, L01 between Foyer C, B, A and G 50 bays per load-in and load-out days, 250 bays per event day Option Extra (Quoted): Harden Surface, Big Screens, Scrolling LED Boards, Floodlights, External Parking Additional rooms, parking and/or areas charged at standard rates		
Exhibition East (Foyer C-D-E) Exhibition Footprint: P1A, L00 between Foyer C, D and E (3 days load-in, 2 event days, 2 days load-out) P2 Area as Boneyard- excludes Marquee (3 days load-in, 2 event days and 2 days load-out) Additional days by negotiation, rental and direct costs will apply Parking Footprint: P1A, L01 between Foyer C, D and E 50 bays per load-in and load-out day, 250 bays per event day Option Extra (Quoted): Harden Surface, Big Screens, Scrolling LED Boards, Floodlights, External parking Additional rooms, parking and/or areas charged at standard rates		

CAPE TOWN STADIUM FILMING RATE 2026 - 2027			
SERVICES RENDERED	UNIT	Remarks	2027 (EXCL VAT)
WEEKDAY			
Small	Per hour	0-30 Pax	R 1 250.00
Medium	Per hour	31-60 Pax	R 2 500.00
Large	Per hour	>61 Pax	R 5 000.00
WEEKEND/ PUBLIC HOLIDAYS			
Small	Per hour	0-30 Pax	R 2 500.00
Medium	Per hour	31-60 Pax	R 5 000.00
Large	Per hour	>61 Pax	R 10 000.00
GENERAL REMARKS: Film Permit: - A filming permit is required from the Film and Events Officer. This is the responsibility of the Hirer to procure. Applicable Areas: - Above rates apply to all areas within the Municipal Entity footprint as defined by the management agreement between the City and Stadium Company. - The following areas however are excluded: The pitch and bowl, hardened surface, boneyard, suite and hospitality balcony areas. Booking of these bowl/pitch areas must happen no less than two weeks in advance for the bowl area. Bowl and pitch usage is subject to the approval of the Stadium COO. Image Protection / Use: - The use of the registered projected Stadium image are subject to the Usage Agreement - An image usage/protection fee will be levied in the case of the protected image or likeness of the stadium being used. Such a fee is payable per usage or campaign. Direct Costs: - In addition to the filming tariff above, all direct costs (e.g. lighting, electrical, cleaning, security etc) are for the client's account. A quote will be provided based on the brief and production schedule received. - Additional service costs may be incurred for afterhours, weekend or overtime work required. Discounts/Waivers: - No discounts or waivers will be given on direct expenses. - Any deviations from standard tariffs requires CEO approval by way of a Cost Waiver Form and must be in line with the authority's framework. Refund Policy: - No refunds on payments received. - No cash payments permitted on the day.			